

Next Generation Farmer Program (NextGen) 2022 Producer Application



HENRY COUNTY

- All answers provided shall be based on the *individual* applicant applying for funds
- Applicants may be asked to verify responses and/or provide supporting documentation
- All applicants must be 18 years or older at the time of application

Applicant Information

First Name _____ Last Name _____

SSN _____
(REQUIRED)

Mailing Address _____
(Street)

(City, State Zip)

Email Address _____

Home # (_____) _____ - _____ Cell # (_____) _____ - _____

Farm Information

Farm Serial Number (FSN) _____
(REQUIRED)

Farm Service Agency Office _____
(Associated County)

COUNTY of FARM _____
(REQUIRED)

Tax ID _____
(For Tax Purposes ONLY)

Farm Name _____

(As listed with the Secretary of State)

Please select if you will be using the above listed Tax ID for the purpose of your 1099.
YES / NO

Farm Address (If different from above) _____
(Street)

(City, State Zip)

Does the FSN listed above span multiple counties? YES or NO (Please circle)

If yes, please list: _____

Eligibility Requirement: A copy of your **Kentucky Agriculture Water Quality Act (AWQA) Plan OR AWQA Self-Certification Form** for the farm listed above for which CAIP funding is requested.

Do you meet this requirements? YES or NO (Please circle) Provide verification/documentation with application.

For questions concerning the AWQA, visit <https://eec.ky.gov/Natural-Resources/Conservation/Pages/Agriculture-Water-Quality-Act.aspx> or contact your HENRY County Conservation District Office at 502-845-2890.

Farm Information - (Continued)

Will you be applying for NextGen funds in another county? YES or NO (Please circle)

Will anyone else in your household be applying for NextGen funds in this or another county?

YES or NO (Please circle) **If yes, please list all:**

Name _____ County _____

HOUSEHOLD EXCLUSION

Only **one** individual per household is eligible to receive Next Gen funds within a program year. If applicable, proof of residency may be requested to verify that multiple individuals within the same household are not applying.

Are you applying as a tenant farmer? YES or NO (Please circle)

If **yes and approved**, please provide either 1) a FSA-578 form OR 2) a redacted copy of your schedule F AND written approval from the land owner giving you permission to use the owner's FSN and granting access to the cost-share item (for a minimum of five years for capital improvements).

Additionally, the "Tenant/Owner Acknowledgement Form" must be submitted prior to approval.

Please review Section A.2. of the attached Producer Guidelines for additional limitations to Tenant/Owner participation in CAIP.

If an **employee**, applicant must have written permission from the landowner to use the owner's FSN. Landowners will be limited to providing written permission to use an FSN to one (1) employee per program year. **Seeding and capital improvement projects are not eligible.**

Did you attach the required 3-year business plan? YES or NO
(Please circle)

PLEASE NOTE**PROJECT LOCATION**

Next Gen funds received shall be used for improvements in the **county in which funds are approved**, regardless of the county the Farm Serial Number (FSN) may span.

If your FSN spans multiple counties, you may be asked to provide verification that all projects are located within the county that funds are approved. There are **NO** exceptions to this policy.

Mentor Eligibility Requirement (see program guidelines)

Please select only one for the prupose of this program:

- University of Kentucky Extension Agent or Specialist
- Commodity Group Facilitator, if yest make selection below:
 - Kentucky Beef Network Kentucky Dairy Development Council
 - Kentucky Horticulture Council Other commodity group: _____
- Other agricultural management or teaching professional

Mentor Name _____

Mentor Address _____
 (Street)

 (City, State Zip)

Email Address _____

Phone # (____) _____ - _____ **Cell #** (____) _____ - _____

Preferred Method of Contact: Mail Email Phone

Producer Questions

1. Please mark the statement that best describes your level of tobacco depency (choose only one):
 - I have owned quota, or grown and marketed tobacco.
 - I have not grown tobacco or owned quota, but I am the son/daughter of someone who did.
 - I have never grown tobacco or owned quota
2. Do you have off farm income?
 - YES NO
3. Have you added a new farming enterprise, modified an existing farming enterprise, and/or added a new practice since January 2014?
 - YES NO
4. Have you changed your marketing strategies for your farm production in the last three (3) years?
 - YES NO

If yes, please describe*: _____

5. Have you attended an agricultural, financial, marketing or leadership-based education session within the last 12 months?

YES NO

If yes, please list*: _____

6. Have you attended a beginning farmer program facilitated by Extension, the Farm Service Agency (FSA), or other related organization within the last 12 months?

YES NO

If yes, please list*: _____

7. Are you a member of any beginning farmer or young farmer organization? (e.g. Farm Bureau, FSA, etc.)

YES NO

8. Do you have an existing relationship with a bank/lender?

YES NO

9. Do you work with a tax professional to file your farm taxes?

YES NO

10. a. Do you utilize your local Extension Office and have regular interaction with your Extension Agent for your farming operation?

YES NO

b. Are you currently subscribed to an Extension Newsletter?

YES NO

11. Have you completed a soil test within the last 24 months?
(Documentation that all soil test recommendations have been completed may be requested.)

YES NO

12. Do you keep production records for your farming enterprise?
(e.g. DHIA records, Farm Business Analysis, calving records, crop yields, etc.)

YES NO

13. Please check if you have a current certification in any of the following:
(Producers may be asked to provide verification of certification.)

a. BQA Certification – Beef Quality Assurance

b. GAP Certification – Good Agricultural Practices

c. Pesticide Certification

d. Other Third Party Certification* _____

14. a. Are you a member of a county, statewide or national agricultural organization (e.g. cattlemen, grain growers, farm bureau, organic association, etc.)?

YES NO

If yes, please name commodity group(s)*: _____

- b. Are you in a leadership role? YES NO

15. Have you hosted and/or assisted with an on-farm demonstration, field day or informational workshop within the last 24 months?

YES NO

If yes, what type*: _____

Date of event*: _____

16. Have you updated your Ag Water Quality Plan?

YES, within 3 years YES, 4-5 years ago YES, 6+ years ago NO
(Administrator may request verification of updated plan.)

Total Points Possible 121

Eligible Investment Areas – Using 2022 CAIP Investment Area Guidelines

The following investment areas are considered eligible for cost-share through CAIP. Please select **NO MORE** than **3** investment areas to receive cost-share funds.

A Producer is eligible for the total amount of CAIP funds requested below, not to exceed the county’s maximum cost-share per producer limit - \$5,000.

Your county pro-rates only ties.

A Producer shall not receive more than \$5,000 statewide in CAIP funds within a program year.

	INVESTMENT AREAS	Eligible for Cost-share up to \$	Total Expected Project Cost	Amount Requested from CAIP
1.	AGRICULTURAL DIVERSIFICATION	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Commercial Horticulture • Commercial Aquaculture Production • Timber Production, Utilization & Mktg.			
2.	LARGE ANIMAL	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Beef, Dairy • Equine Please select if applying for a HEIFER PURCHASE: YES ___ NO ___ (Limit of <u>5</u> Heifers per program year.) Beef Bull Selection, select no more than <u>2</u> from the four bull types: (Limit of <u>2</u> Bulls per program year.) ___ 1. Balance Trait ___ 2. Carcass Merit ___ 3. Heifer Acceptable ___ 4. Terminal			
3.	SMALL ANIMAL	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Goat, Sheep or Swine Production • Bees • Rabbits			
4.	FARM INFRASTRUCTURE	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Farm Storage/Equipment Facilities or Greenhouse Construction/Conversion • Livestock, Equine or Poultry Facilities • On-farm Composting			
5.	FENCING & ON-FARM WATER	\$5,000		
6.	FORAGE & GRAIN IMPROVEMENT	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Forage, Pasture or Grain Improvement • Commodity Handling or Forage Equipment			
7.	INNOVATIVE AGRICULTURAL SYSTEMS	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Fenceline Feeders or Gravel Paver Grid • Solar Powered Watering System, Tire Waterers or Water Harvesting			
8.	ON-FARM ENERGY	\$5,000		
9.	POULTRY & OTHER FOWL	\$5,000		
10.	AGTECH & LEADERSHIP DEVELOPMENT	\$5,000		
11.	VALUE-ADDED & MARKETING	\$5,000		
	Eligible Areas – See Investment Area Guidelines for more information. • Value-added or Agritourism Development • Certified/Commercial Kitchen or Marketing & Promotion • Good Agricultural Practices (GAP) & Food Safety			

Investment Area Information is available at www.kyagr.com/agpolicy.

Acknowledgement

The County Administrative Entity reserves the right to request or require sufficient documentation to verify the responses to each of the questions on this application. Inability or refusal to provide documentation for specific responses will result in zero points being awarded for that question. Confirmation of fraudulent responses shall result in disqualification of participation in the Next Generation Farmer Program for the current program year.

You acknowledge that you have been engaged in an agricultural operation, as an owner, tenant, or employee of a farm for at least 3 years.

You also acknowledge that only one individual in your household is eligible to receive funds within a given program year. Additionally, if you are a tenant/owner and your owner/tenant is also applying within the same program year, you may not receive funds in the same Investment Areas.

You also certify that you are only eligible to receive funds in one of the following per program year; CAIP, Next Generation Beginning Farmer, or Youth Agricultural Incentives Program.

Funded participants shall adhere to all local, state and federal rules and regulations.

All applicants must adhere to Producer Guidelines & Responsibilities for CAIP in addition to the Next Generation Farmer Program Guidelines.

By signing this, you acknowledge that you have read the above disclaimer as well as reviewed the *Producer Guidelines & Responsibilities* and that you accept and agree to be bound by the terms thereof.

Signature _____

Date _____

Please detach the *Producer Guidelines & Responsibilities* section of this application and keep for records.

*Producers approved for funding must submit the **Producer Report & Certification** prior to receiving cost-share reimbursement. Visit www.kyagr.com/agpolicy to download a copy, or contact your program administrator.*

Next Generation – Producer Guidelines & Responsibilities

In addition to the NEXT GENERATION Guidelines, all applicants shall adhere to the “Producer Guidelines & Responsibilities” for the 2022 County Agricultural Investment Program (CAIP).

A. Funding & Limitations

1. Eligible producers may receive up to \$5,000 per program year
2. Funding amount and cost-share percentage is determined by the county
3. \$15,000 lifetime limit
4. Only one applicant per household is eligible to receive funds
5. In addition to these NextGen guidelines, all applicants shall adhere to the 2022 CAIP “Producer Guidelines & Responsibilities”
6. Applicants are limited to participation in one of the following programs in a program year: CAIP, NextGen, Youth Agricultural Incentives Program.

B. Producer Eligibility

1. Applicant shall be between the ages of 18 and 40.
2. Applicant shall have engaged in an agricultural operation, as an owner, tenant, or employee for at least 3 years.
3. Applicant shall provide a copy of their Schedule F for the most recent three (3) years or a letter from the farm owner/employer for each year working in an agricultural operation to meet program eligibility.
4. Applicant shall provide their individual Social Security Number.
5. Applicant shall be a resident of Kentucky and provide a copy of their Kentucky driver’s license along with one utility bill matching the address listed on the application.
6. Applicant shall provide a Farm Serial Number (FSN).
 - a. **If a tenant farmer**, applicant must be listed as an operator on the FSN provided and provide written permission from the landowner to utilize and grant access to that farm for 5 years past participation in the program.
 - b. **If an employee**, applicant must have written permission from the landowner to use the owner’s FSN. Landowners will be limited to providing written permission to use an FSN to one (1) employee per program year.
Seeding and capital improvement projects are not eligible.
 - c. The project must be **located on the farm on which applied.**
7. A 3-year business plan is required. *(See page 3 for template.)*
8. Applicant shall complete at least one educational component. *(See 2022 CAIP Guidelines for new educational prerequisites on certain Investment Areas.)*
9. Applicant shall identify the commitment of at least one of the following mentor partners:
 - a. University of Kentucky Extension Agent or Specialist.

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- b. Commodity Group Facilitator: *Kentucky Beef Network, Kentucky Dairy Development Council, Kentucky Horticulture Council, etc.*
- c. Other agricultural management or teaching professional at the discretion of the program administrator.

Mentors shall be willing to provide on-farm consultation or assistance with business decisions for the length of the program.

Approved mentors shall have no financial interest in the applicant's farming operation and must not be from the applicant's immediate family.

C. Eligible Investments

1. This program uses the same **11** Investment Areas as the 2022 CAIP.
 - a. Agricultural Diversification
 - b. Animal, Large
 - c. Animal, Small
 - d. Farm Infrastructure
 - e. Fencing & On-Farm Water
 - f. Forage & Grain Improvement
 - g. Innovative Agricultural Systems
 - h. On-Farm Energy
 - i. Poultry & Other Fowl
 - j. AgTech & Leadership Development
 - k. Value-Added & Marketing
2. Investment Areas are ranked primary or secondary by the local County Agricultural Development Council.
3. Investment Area Guidelines are available online at www.kyagr.com/agpolicy.

Other KADF Funding Opportunities

On-Farm Energy Efficiency Incentives Program

On-Farm Water Management: Small Scale Grants & Producer Implemented Projects

KADF Project Requests

Contact: KOAP@ky.gov
502-564-4627

KAFC Kentucky Agricultural Finance Corporation

Contact: KAFC@ky.gov
502-564-4627

3-Year Beginning Farmer Business Plan Outline

- A. Qualifications of Applicant
 - 1. Education and Farm Experience
 - 2. Current Involvement in Farming
 - 3. Support System
 - a. Mentor’s Role and Area of Expertise
 - b. Family Members or Other Sources of Assistance
- B. Business Concept
 - 1. Type and Scope of Farming Operation
 - 2. Goals and Objectives
 - a. Full or Part Time
 - b. Growth Strategy – Aggressive or Moderate
 - c. How Will Success Be Measured?
 - 3. Personal Reasons for Farming – Profit, Lifestyle, Other
- C. Organization Plan
 - 1. Business Type – Sole Proprietorship, Partnership, or Corporation
 - a. Define Role of Applicant – Owner, Unit Manager, or Other
 - b. Define Roles of Other Employees or Partners
 - c. Discuss Wages and Benefits
 - d. How Will These Roles Be Evolving?
 - e. Address Succession Planning
 - 2. What Government Regulations Will Apply?
 - a. Local Zoning
 - b. Water Quality
 - c. Other
- D. Marketing Plan
 - 1. What Products or Services Will Be Grown or Offered?
 - a. How Will These Be Marketed – Least Cost or Value-Added
 - b. Discuss Competitive Nature of Your Business
 - 2. How Will You Reduce Risk?
 - a. Crop Insurance
 - b. Futures or Contracting
 - c. Other
- E. Financial Plan
 - 1. Discuss Record Keeping System
 - a. Production
 - b. Financial
 - 2. Provide Enterprise Budgets
 - 3. Provide Five-year Cash Flow Projections
 - 4. How Will You Finance Growth, Debt Retirement, and Family Living?
 - 5. Other Financial Considerations

For more information: Kentucky Small Business Development Centers
www.ksbdc.org

Kentucky Center for Agriculture & Rural Development (KCARD)
www.kcard.info

VI. Producer Guidelines & Responsibilities – also applies to NextGen

Funded participants shall adhere to all local, state, and federal rules and regulations.

Any application that does not meet eligibility requirements will not be scored.

The County Administrative Entity and/or the County Program Administrator reserves the right to request or require additional documentation to verify information provided in producer's application.

Confirmation of fraudulent responses shall result in disqualification for participation in this year's CAIP.

*Applicants are only eligible to receive funds in **one** of the following programs per program year: **CAIP, Next Generation Beginning Farmer, Youth Agricultural Incentives Program***

A. Eligibility Requirements

Only one application per household will be considered for funding. A household for the purpose of this program is defined as follows:

1. Household

- a. Only **one** individual per household, regardless of county, is eligible to **apply for** CAIP funds within a program year. If applicable, proof of residency may be requested to verify that multiple individuals within the same household are not applying.
- b. Residency is determined by a valid driver's license or photo ID and one utility bill. The address on both the ID and utility bill **must match** the address provided on the CAIP application. A copy of both shall be placed in the file with the application.

2. TENANT/OWNER

If applying as a tenant/land owner, then the following also apply:

- a. Tenant farmers are required to obtain written permission from the landowner to use the landowner's FSN on a CAIP application. Written permission must be submitted with the application to be eligible.
- b. Additionally, the tenant farmer shall submit the "Tenant/Owner Acknowledgement Form" prior to approval.
- c. **Limitations** for Tenant/Owners that both apply for CAIP:
 - i. A tenant farmer and a landowner are both eligible to apply with separate FSNs; however, both may not receive funds within the same Investment Area.
 - ii. In the event a tenant secures written permission from the landowner and both apply for CAIP, the tenant farmer and landowner are prohibited from applying for funds **within the same Investment Area** in the same program year.

3. PRODUCER DEFINITION

- a. A producer is defined by use of **Social Security Number (SSN) and Farm Serial Number (FSN)**. **Both shall be provided when applying**. Once the Social Security Number (SSN) or Farm Serial Number (FSN) is used, neither are eligible to be used again once annual limit is reached.

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[Example: SSN – 123-45-6789 combined with FSN – 4567,
would discontinue the eligibility of both the SSN and FSN.]

- b. Producers who intend to take part in the program shall supply a Social Security Number (SSN) and Farm Serial Number (FSN) to receive payment. Both of these numbers must be supplied to the Kentucky Agricultural Development Board.

The Kentucky Agricultural Development Board recognizes every applicant's right to privacy and understands its obligation to keep applicant/producer information confidential. Any information provided to the Kentucky Agricultural Development Board or Program Administrator on individual producer applications for CAIP, such as the applicant's Social Security Number and Farm Serial Number, will be kept confidential by authority of the Kentucky Agricultural Development Board as granted in KRS 248.701 to 248.727 and by KRS 61.878. The Kentucky Agricultural Development Board does not disclose any nonpublic personal information regarding applicants/producers, past or present, except as permitted or required by the Kentucky Open Records Act, KRS 61.870 to 61.884 or other law(s).

- c. Producers must be 18 years of age or older at time of application to apply for CAIP funds.
- d. Counties may choose to limit eligible producers to receive funding every other year. If a county has adopted this policy, it will be printed in bold on the front page of the county's Universal Producer Application.

4. Applicants shall have completed a Kentucky Agriculture Water Quality Act (AWQA) Plan with either the complete plan or a self-certification form the farm for which CAIP funding is requested and provide verification or documentation with application.

5. EXCLUSIONS

*The following individuals **and** members of his/her households are ineligible to apply for CAIP funding:*

- a. Program administrator (*individual(s) managing the program*).
- b. Members of the Scoring Committee (see II.A.2.).

B. Cost-Share Reimbursement

Investment Area Information is Available
at www.kyagr.com/agpolicy.

1. Funds disbursed to producers shall be on a reimbursement basis, **upon completion of the project**.
2. CAIP funds received shall be used for improvements on the land assigned to the Farm Serial Number (FSN) provided on the producer's application, independent of the county in which the FSN is registered.
3. A producer is eligible for up to the county's maximum cost-share per producer limit not to exceed \$5,000. Producers shall not receive more than \$5,000 statewide per producer per program year (program year is defined by the year the application is approved by the Kentucky Agricultural Development Board).
4. In the event that it is determined that a producer has received more than \$5,000 in a program year, then the producer will be asked to return the amount over \$5,000 to the last county that reimbursed the producer.

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If the producer fails to reimburse the amount over \$5,000, then the producer is ineligible to receive further CAIP funding (statewide) until repayment is made.

5. The producer shall supply a dated receipt indicating buyer and seller information, along with a description of the item(s) purchased in order to be eligible for payment.
Payment shall only be made for eligible cost-share items.
6. **NO CASH PURCHASES** are allowed for reimbursement.
7. **Beginning in 2020**, producers shall submit proof of payment – either a cancelled check, copy of relevant credit card statement or other method of payment, excluding cash.
8. Approved producers shall submit the *Producer Report & Certification* form completing the sections for the program/investments being cost-shared, **before** reimbursement funds are received.
9. **Deadlines:** Should the producer fail to use approved funds by the program administrator’s reimbursement deadline, said funds shall be reallocated to the next eligible applicant time permitting.

C. Exclusions

1. Reimbursements for purchases, including labor, from the producer’s immediate family (e.g. father/mother, son/daughter, brother/sister, aunt/uncle, niece/nephew), including in-laws and step family, are not eligible.
2. Cost-share shall not be provided for items traded or sold between producers who share interest in a farm operation. This includes the use of a third party to buy/sell the same items amongst the producers.
3. Documented hired labor is an eligible cost-share item; however, reimbursement will not be awarded for labor provided by the producer and/or the producer’s immediate family (e.g. father/mother, son/daughter, brother/sister, aunt/uncle, niece/nephew), including in-laws and step family.
4. **Beginning in 2010**, all transport equipment was removed as eligible cost-share items from all investment areas. This exclusion includes trailers, wagons, and carts with the primary function of transportation.
5. **Beginning in 2012**, all fertilizer, pesticide, herbicide, and soil amendments (excluding lime) were removed as eligible cost-share items from all investment areas.

D. Educational Requirement

1. Participation in CAIP requires the applicant to complete a minimum of one (1) educational component prior to the disbursement of funds related to farm management, production, best management practices or marketing. Eligible sessions include extension-sanctioned activities, such as workshops, seminars, field days, on-line courses, webinars, etc.
 - a. Documentation of attendance is required and the session must not have been submitted to meet the CAIP education requirement for a prior year.

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- b. A county extension agent must sign off on all educational components by signing an individual producer’s “Certification for Educational Requirement” form.
In special circumstances, Agents may use discretion on who completes the educational requirement with prior notification to GOAP.
 - c. Cost-share payments shall not be issued to producers before the educational requirement has been met. *The educational component may be attained anytime prior to disbursement of funds, but no more than 6-months prior to date of application.*
2. **Educational Videos:** The following Investment Areas have an optional educational video component. The videos may fulfill the educational requirement referenced in D.1. above.
- a. Large Animal – “Cattle Handling & Care (BQCA)” or “Cattle Genetics”
 - b. Farm Infrastructure – “Commodity Storage & Livestock Handling”
 - c. Fencing & On-Farm Water – “Installation & Regulations”
 - d. Forage & Grain Improvement – “Farm Practices & Recommendations”
 - e. Technology & Leadership Development – “Farm Safety”
- All educational videos are available through the County Cooperative Extension Service.*
3. **Exclusion:** Attendance at an informational meeting to review updated guideline changes and discuss the producer application does not satisfy this requirement.

E. Capital Improvements – Equipment, Fencing, Farm Structures

1. CAIP funds received shall be used for improvements in the county in which funds are awarded, regardless of the counties the FSN may span.

If the FSN spans multiple counties, then the producer shall provide verification that all projects are located in the county in which funds are awarded. There are no exceptions to this policy.

2. Producers shall maintain ownership of the property for five (5) years past the participation date in the program.
 - a. Should a producer fail to maintain ownership of property for the entire 5-year period, administrators shall request a return of funds on a pro-rated basis.
 - b. Emergency early release is possible in the case of death, illness, physical inability or transfers within immediate family and must be approved by the local administrative entity and documentation kept on file for future reference.
 - c. Failure to return funds will result in the producer being ineligible to receive additional Kentucky Agricultural Development Funds until repayment is made.
 - d. Administrators shall provide producers failing to meet the ownership requirement a written notice, giving a minimum of 30 days to repay the pro-rated amount.

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3. **Producers shall retain adequate insurance coverage**, if applicable, to replace any and all capital improvement/equipment projects funded with Kentucky Agricultural Development Funds. *Proof of insurance may be requested by the program administrator at the time of reimbursement or during a site visit.*

4. Tenant farmers or those leasing land where capital construction improvements will be located shall provide an FSA-578 or a redacted copy of their Schedule F and written approval from the landowner, giving permission to use the owner's FSN and granting access to the cost-share item(s) for a minimum of five (5) years.